



IR PRESENTATION Q1 2024

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Business Performance



Consolidate Result Q1 2024

Net Revenue

VNDbn **695**

⬆️ **2.2%** yoy

Q1 2023: VNDbn 680

Gross Profit

VNDbn **214**

⬆️ **12.1%** yoy

Q1 2023: VNDbn 191

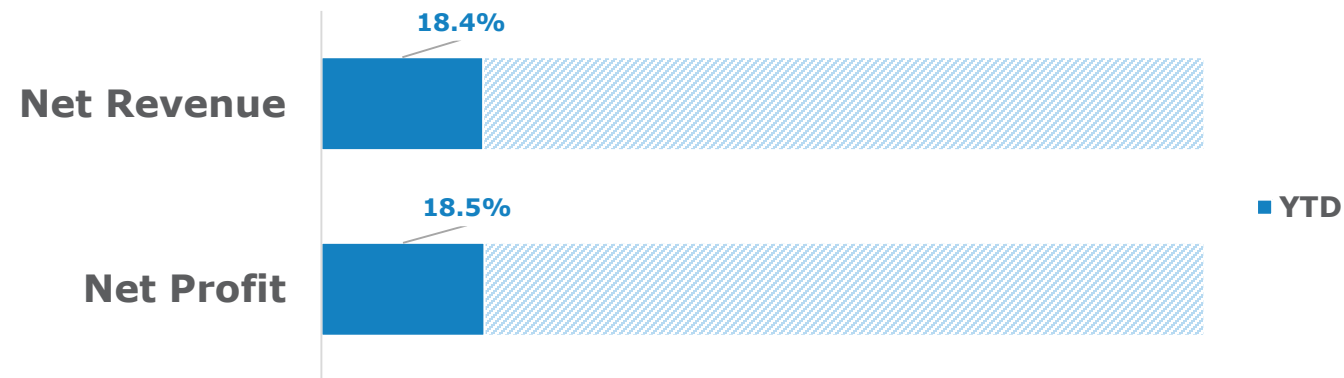
Net Profit

VNDbn **81**

⬆️ **124.2%** yoy

Q1 2023: VNDbn 36

% Completion of FY guidance



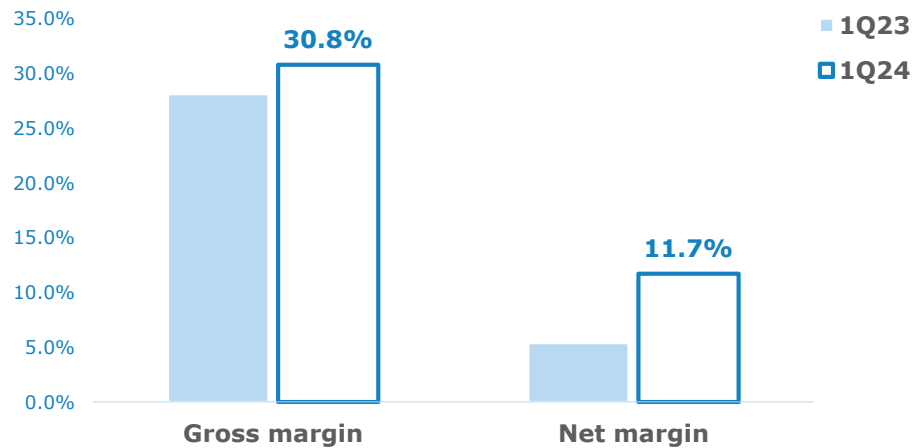
Net Revenue



Revenue showed sign of recovery compared to last year performance. Gross margins was strengthened, for both domestic and export markets.

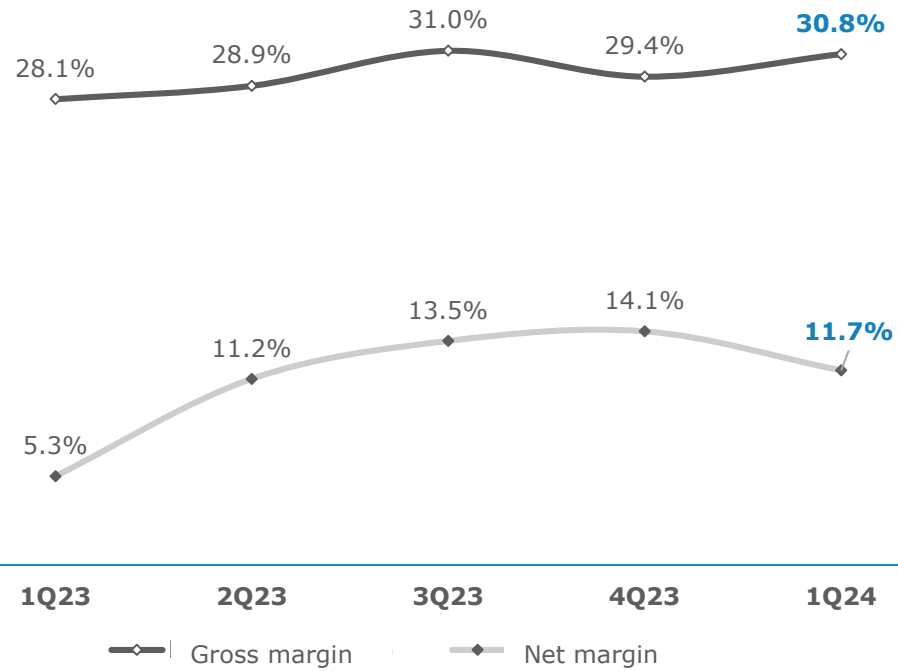
Net profit posted a significant increase, resulting in higher net margin in last quarter when the Company spent less for selling and financial activities. Moreover, there was change in revenue mix where the Company secured more orders with favorable margin. Financial income also contributed to the increase in net profit last quarter.

Profit Margins

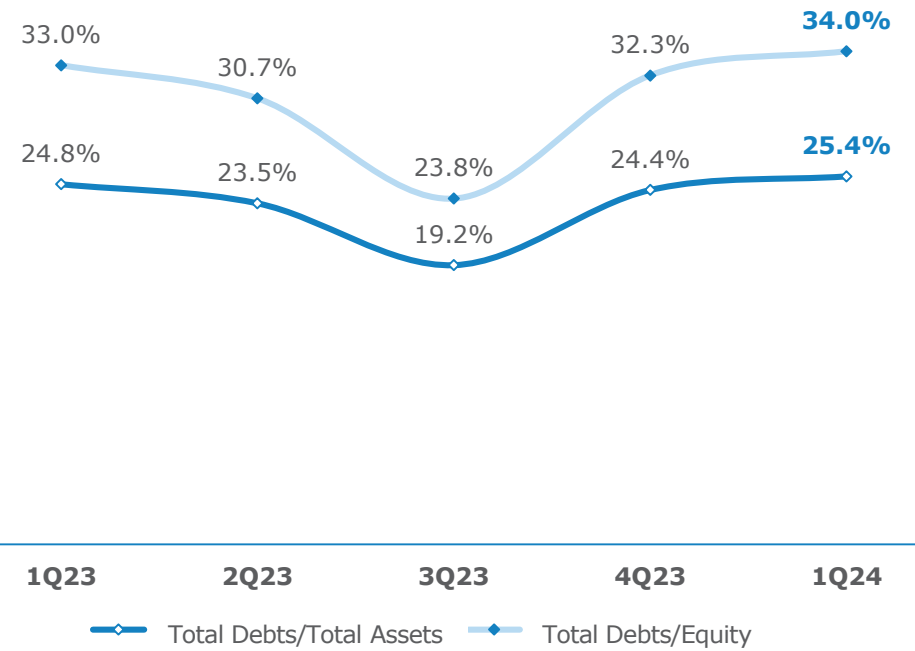


Key Financial Indicators

Profit Margins (%)



Leverage Ratio (%)



Key Activities



Named among VNR's Top 50 The Best

An Cuong was named among VNR's Top 50 The Best in the ceremony held in January of 2024. This is also the seventh year in a row An Cuong was ranked in the list of VNR500.



In 2023, An Cuong has been honored by prestigious international organizations with many awards such as: Forbes's Top 25 Leading Brands, Top 100 Sustainable Companies in Vietnam - CSI 2023, Top 10 Building Materials Companies

Accompanied GAIA to plant trees in Ben En National Park

As a part of CSR program in 2024, An Cuong cooperated with GAIA Nature Conservation to plant 2000 trees (*Erythrophleum fordii*) in Ben En National Park, Thanh Hoa. An Cuong believes our action would motivate other enterprises, individuals to take necessary actions contributing to mitigate climate change.



Along with this program, An Cuong also finished our very first GHG inventory report using ISO 14064-1:2018. The report would create a solid foundation so that the Company could properly evaluate our situation and prepare appropriate plan for green energy conversion, aiming to reach net zero level by 2050.



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