

IR PRESENTATION

Q3 2025



Updated Performance

Consolidated Result Q3 2025

Net Revenue

VNDbn

1,177.5

⧗ 12.8% yoy

Gross Profit

VNDbn

335.3

⧗ 2.3% yoy

Net Profit

VNDbn

135.3

⧗ 3.7% yoy

Total Assets

VNDbn

5,981.2

⧗ 6.1% ytd

Owners' Equity

VNDbn

4,433.5

⧗ 6.2% ytd

Consolidated Result 9M2025

Net Revenue

VNDbn

2,940.6

⬆ 6.4% yoy

Gross Profit

VNDbn

860.8

⬇ 1.6% yoy

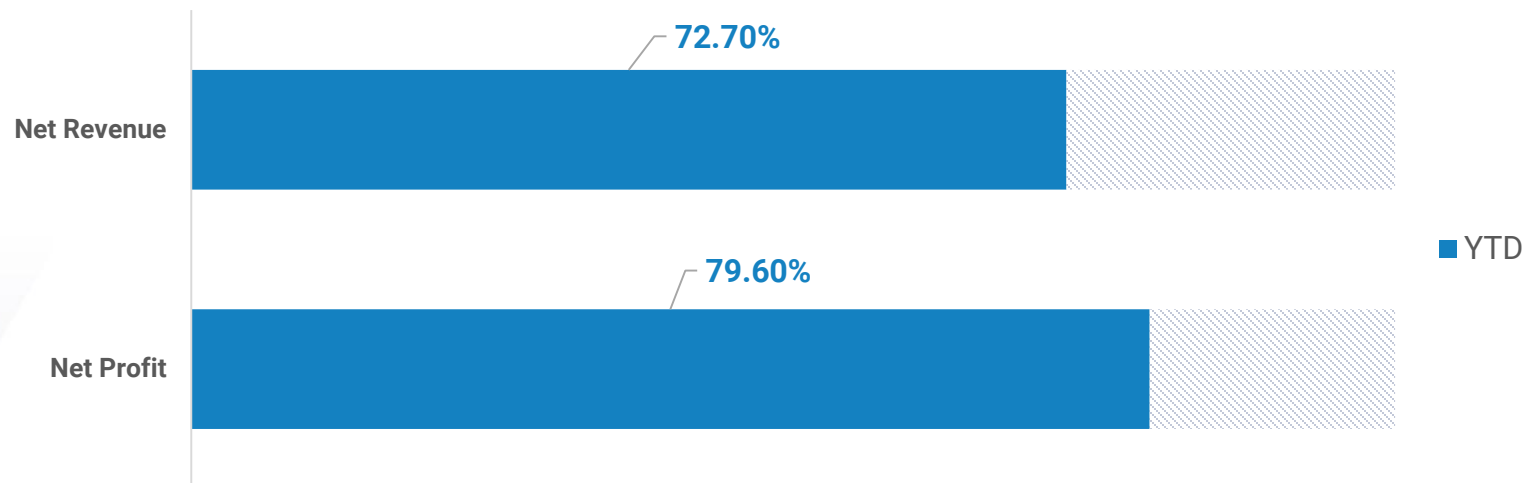
Net Profit

VNDbn

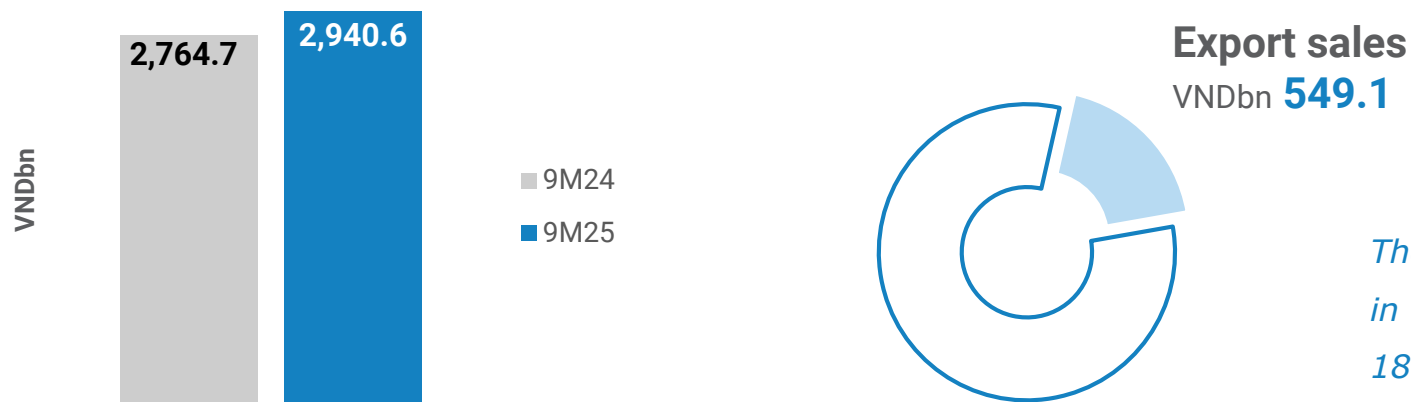
358.2

⬆ 8.6% yoy

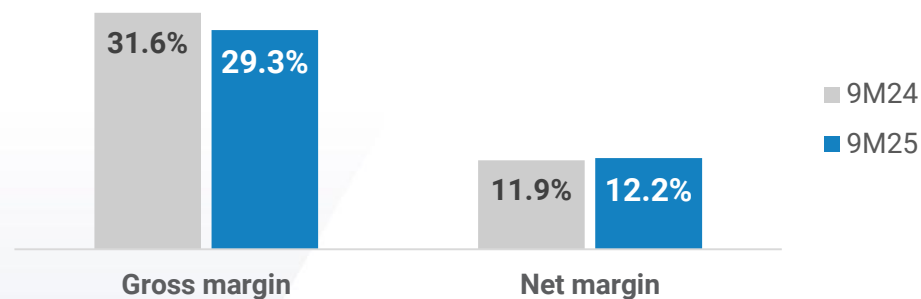
% Completion of FY guidance



Net Revenue



Profit Margins

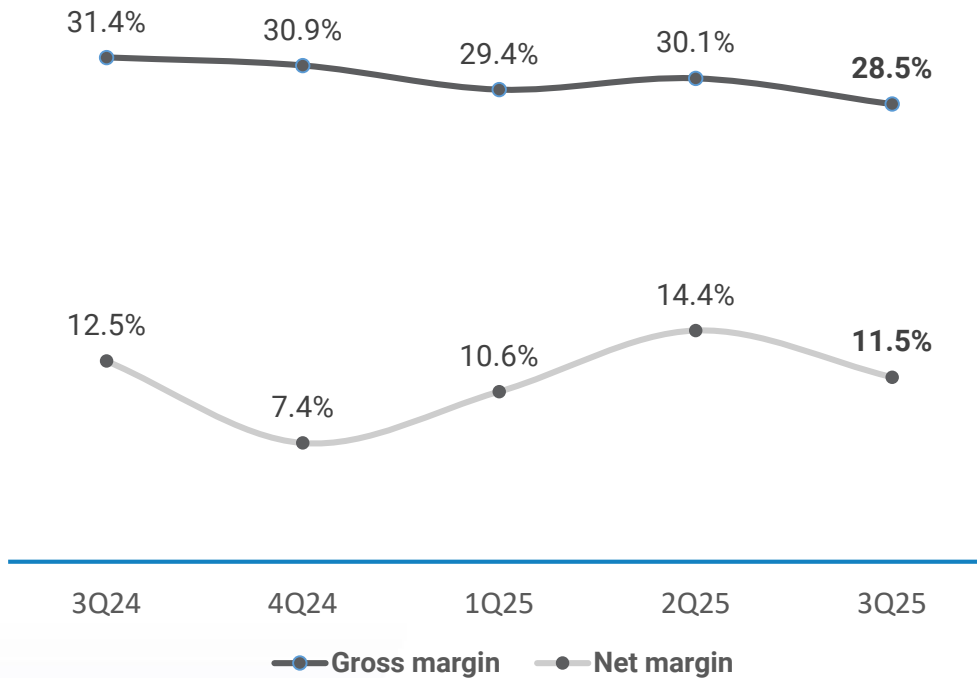


The Company delivered an impressive performance in Q3, propelled by a remarkable 38.9% QoQ and 18.3% YoY surge in the domestic market. This upswing was fueled by robust demand for furniture as the market entered its seasonal peak, underscoring strong consumer sentiment and efficient distribution network.

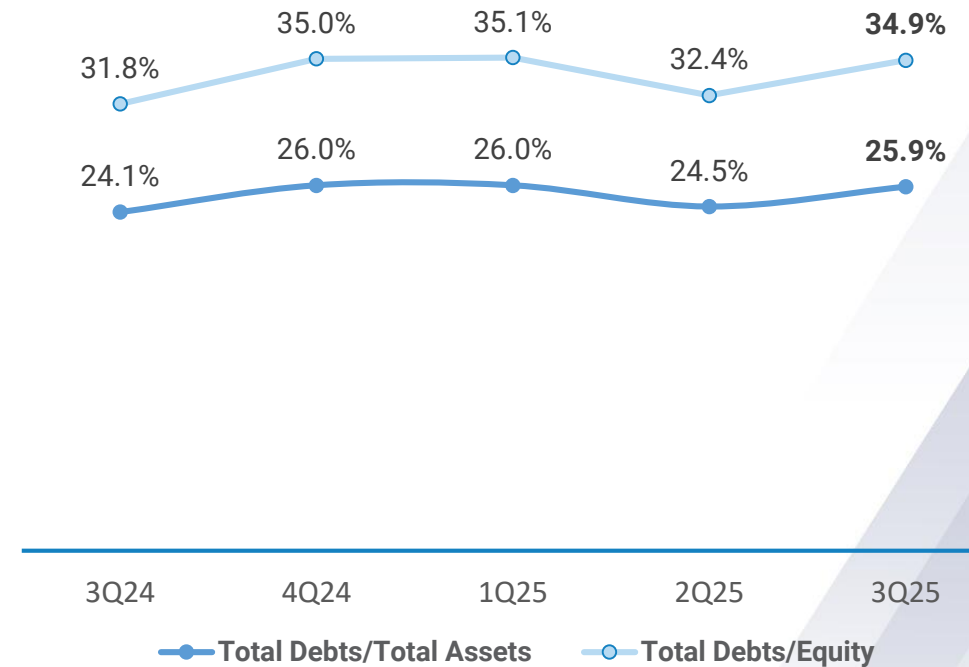
On the other side, export sales faced predictable pressure following the implementation of reciprocal tariff policies from August by the US government – the main export market. These headwinds tempered momentum of export segment, aligning with prior expectations and reinforcing the strategic importance of domestic market.

Key Financial Indicators

Profit Margins (%)

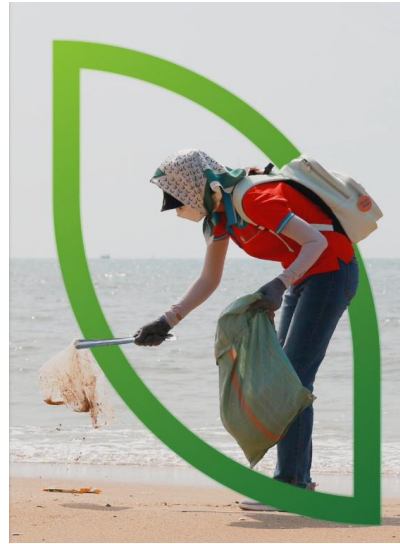


Leverage Ratio (%)



Key Activities

Sustainability Efforts and Recognition



An Cuong is actively advancing its sustainability agenda through targeted environmental initiatives. Cooperating with Gaia Nature conservation, the Company has actively contributed to expanding green belts to enhance ecosystem balance, increase CO₂ absorption, and combat climate change — with key efforts in Bến En and Tà Xùa. An Cuong is also engaged in marine conservation by removing waste and restoring ocean clarity, helping protect marine biodiversity in areas like Phước Hà.



In recognition of these efforts, An Cuong was honored on July 17 in the "Top 50 Sustainable Development Enterprises (Top50 CSI)" by Nhip Cau Dau Tu magazine, earning distinction in two categories: carbon footprint reduction and outstanding CSR activities.

National Recognition: Third-Class Labor Medal

Prime Minister Pham Minh Chinh recently met with business representatives in October 2025 to mark Vietnam Entrepreneurs' Day. During the event, An Cường was honored with the Third-Class Labor Medal, recognizing the outstanding contributions to the sector and sustainable business practices.

The Company was recognized for its achievements in production efficiency, export growth, technological innovation, and environmental responsibility. Over the past decade, An Cường has established itself as a leading enterprise in Vietnam's industrial wood sector, earning multiple accolades for its CSR efforts and green initiatives. Company executives reaffirmed their commitment to innovation and sustainability, in alignment with national goals for industrial modernization.



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